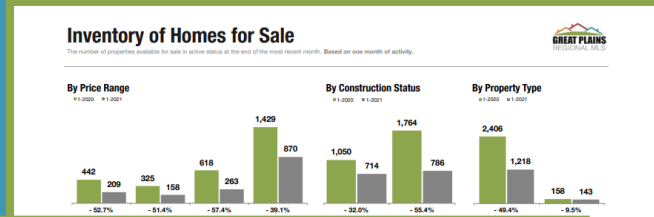


# CHECK OUT YOUR MEMBER BENEFITS!



### New and Existing Homes Combined

Key Metrics	Historical Sparkbars	1-2020	1-2021	% Change	YTD 2020	YTD 2021	% Change
New Listings		1,873	1,481	-20.9%	1,873	1,481	-20.9%
Pending Sales		1,459	1,304	-9.3%	1,459	1,304	-9.3%
Closed Sales		1,038	1,087	+5.7%	1,038	1,087	+5.7%

### Monthly Indicators

#### January 2021

January started off strong for the housing market, with healthy buyer demand and strong market fundamentals. A robust increase in housing starts in December points to an active year for new construction, but higher material costs, especially lumber, and a limited supply of buildable lots will temper the number of new units.

New Listings decreased 8.3 percent for New Construction and 24.4 percent for Existing Homes. Pending Sales increased 26.4 percent for New Construction but decreased 15.8 percent for Existing Homes. Inventory decreased 32.0 percent for New Construction and 55.4 percent for Existing Homes.

Median Closed Price increased 18.3 percent for New Construction and 43.6 percent for Existing Homes.

#### Quick Facts

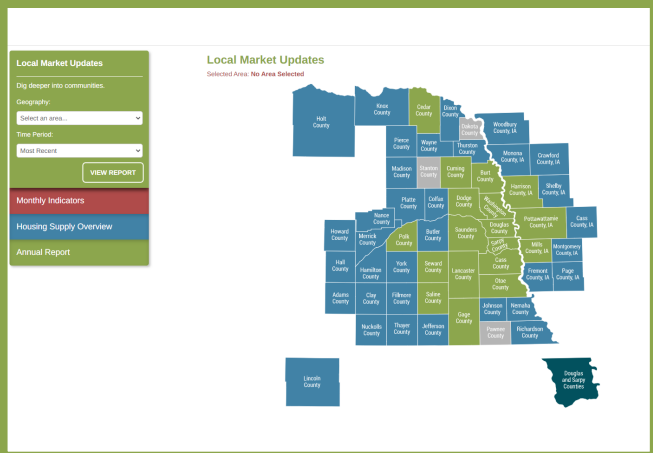
+ 5.7% Change in Closed Sales All Properties

+ 13.3% Change in Median Closed Price All Properties

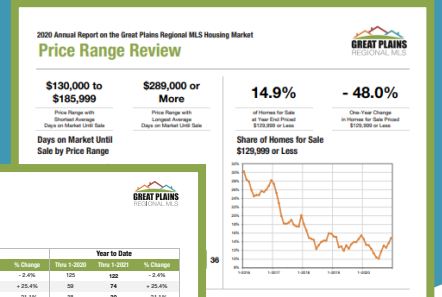
- 46.7% Change in Inventory of Homes for Sale All Properties

This report covers residential real estate activity in the Great Plains Regional MLS service area. Percent changes are calculated using rounded figures.

#### New Construction Overview



This collection of tools help examine your market and create clean, interactive maps of local housing stats presented in a sleek, intuitive modern interface. From local market updates to monthly indicators to supply overview reports, you'll love the reports from FastStats!



### Local Market Update - January 2021

#### Lancaster County

Key Metrics	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
New Listings	103	132	+27.2%	172	122	-29.1%
Pending Sales	59	74	+25.4%	59	74	+25.4%
Closed Sales	38	39	+2.6%	38	39	+2.6%

### Local Market Update - January 2021

#### Douglas County

Key Metrics	2020	2021	% Change	Thru 1-2020	Thru 1-2021	% Change
New Listings	136	127	-6.6%	136	127	-6.6%
Pending Sales	94	102	+8.5%	94	102	+8.5%
Closed Sales	53	51	-3.8%	53	51	-3.8%

